



# Exploring the Ever-Evolving Grants Landscape

FLC Annual Conference 2023

August 11, 2023

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**EUNA**<sup>TM</sup>  
solutions



# About Euna Solutions

Euna Solutions is a leading provider of purpose-built, cloud-based solutions that power critical administrative functions and financial operations for the public sector. Formerly GTY Technology, Euna Solutions offers easy-to-use solutions for procurement, payments, grant management, budgeting, permitting and K-12 administration that are proven to increase operational efficiency, transparency, collaboration, and compliance.



Forward-thinking  
solutions that have  
your back.

THE BIG IDEA





## Learning Objectives

- **How to be proactive when seeking grants.**
- **Meeting eligibility criteria**
  - **How to increase competitiveness**





Sponsored Bills  
Committee Action  
Final Legislation





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# FEDERAL REGISTER

The Daily Journal of the United States Government



Monday, August 7th

**Current Issue**

139 documents from 50 agencies (1327 Pages)  
85 Notices 8 Proposed Rules 46 Rules 4 Significant Documents

**Public Inspection**

**Special Filing**  
updated on 8:45 AM on Monday, August 7, 2023  
9 documents from 6 agencies  
3 Notices 6 Rules

**Regular Filing**  
updated on 8:45 AM on Monday, August 7, 2023  
112 documents from 48 agencies  
94 Notices 1 Presidential Document  
5 Proposed Rules 12 Rules

## Search Federal Register Documents



923,793 documents

R

PR

N

PD

*Note: Documents older than 1994 are not searchable but can be found by FR citation.*



### POPULAR DOCUMENTS

PR

New Source Performance Standards for Greenhouse Gas Emissions From New, Modified, and Reconstructed Fossil Fuel-Fired Electric Generating Units; Emission Guidelines for Greenhouse Gas Emissions From Existing Fossil Fuel-Fired Electric Generating Units; and Repeal of the Affordable Clean Energy Rule

PR

Endangered and Threatened Wildlife and Plants; Revision of Regulations for Interagency Cooperation

PR

Endangered and Threatened Wildlife and Plants; Listing Endangered and



### PRESIDENTIAL DOCUMENTS

**Executive Order 14103**  
2023 Amendments to the Manual for Courts-Martial, United States  
Wednesday, August 2, 2023

**Notice**  
Continuation of the National Emergency With Respect to Lebanon  
Tuesday, July 25, 2023

**Proclamation**

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Florida Department of State

# FLORIDA ADMINISTRATIVE CODE & FLORIDA ADMINISTRATIVE REGISTER

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in F.A.C.

Type in rule number (e.g., 1B-11.004), or keyword (e.g., condominium, education) [Search](#)

#### → Florida Administrative Code

Search for Agency Rules By Chapter Number	Search for Reference Material By Chapter Number
<input type="text"/> <a href="#">GO</a>	<input type="text"/> <a href="#">GO</a>
e.g. 59G-4, emergency: 53ER07	e.g. 59G-4, emergency: 53ER07

Browse for Agency Rules using the Table of Contents [GO](#)

[What is a Rule?](#) [What is the F.A.C.?](#)

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Search for FAR Notices By Chapter Number	Review the most recent FAR Issue by Notice Type
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e.g. 59G-4, emergency: 53ER07	<a href="#">Review</a>

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### Most Recent FAR Issue



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## EXAMPLE FROM CURRENT GRANT OPPORTUNITIES

# FRDAP

Florida Recreation Development  
Assistance Program

### PART II — EVALUATION CRITERIA

#### GENERAL CRITERIA

##### 1. CAPITAL IMPROVEMENT PLAN

- A.** Is the proposed project identified, in whole or in part, in the applicant's capital improvement plan or schedule during the current or next three (3) fiscal years?

**Provide:**

- 1) A letter from the agency's city or county manager certifying the five year capital improvement schedule is **officially adopted and date adopted**. **Project will not receive points if letter is not submitted and does not state the date CIP was adopted.**

- AND -

- 2) A copy of the five-year capital improvement schedule included in the applicant's adopted Local Comprehensive Plan, stating project by name, amount and year (County or City budgets are not the same as capital improvement schedules) **Please highlight project name, amount and year.**

**(20 points)**

\_\_\_\_\_ Yes          \_\_\_\_\_ No

--- OR ---

- B.** Is the proposed project identified as part of the plan through an adopted resolution committing the applicant to amend their capital improvement plan or schedule and complete the project should it receive program funds?

**Provide:** a copy of a fully executed resolution amending the existing schedule to include the proposed project. The resolution must **clearly indicate the proposed project by name, amount and year and cannot be older than 3 years.**

**(10 points)**

\_\_\_\_\_ Yes          \_\_\_\_\_ No



# Eligibility Criteria

## LOCATION – Example for USDA Eligibility

USDA Eligibility Map

<https://eligibility.sc.egov.usda.gov/eligibility/welcomeAction.do?pageAction=sfp>

USDA United States Department of Agriculture Rural Development

ELIGIBILITY

Home Tutorials

Single Family Housing Guaranteed Single Family Housing Direct Multi-Family Housing Rural Business OneRD Guarantee Loan Water and Environmental Guaranteed (Part of the OneRD Guarantee Loan Initiative)

Water and Environmental Direct Community Facilities Guaranteed (Part of the OneRD Guarantee Loan Initiative)

Property Eligibility Proposed Eligibility Areas Income Eligibility Income Limits Loan Basics

Lake Buena Vista Drive Florida 32830 GO!

Buena Vista Dr Orlando FL 32830

This address is not located in an eligible area.

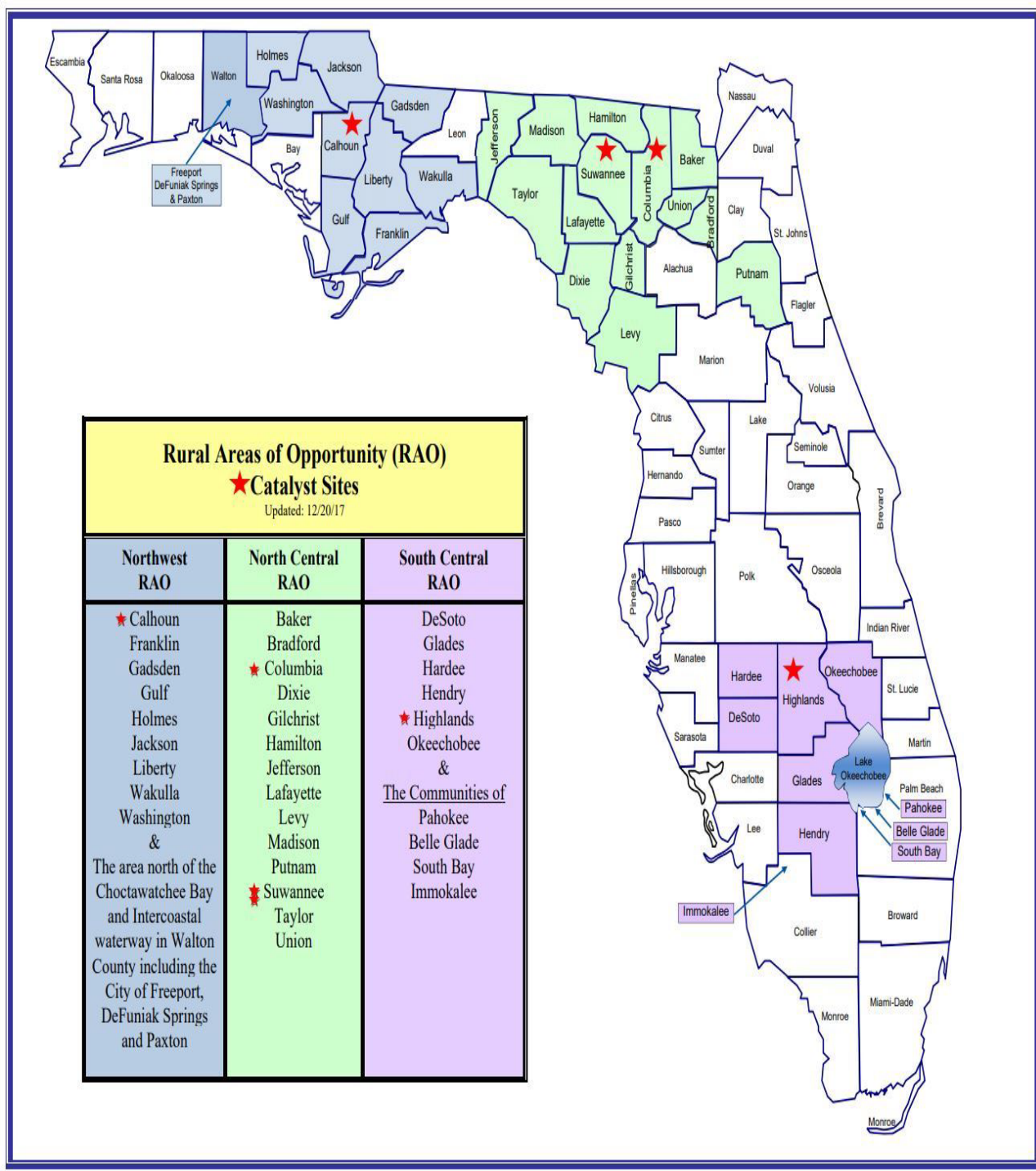
Map labels: Management Area, Green Swamp Wildlife Management Area, Horizon West, Four Corners, Celebration, Kissimmee, Campbell, St. Cloud, Poinciana, Polk City, Kathleen, Haines City, Lake Alfred, Sky Lake, Doctor Phillips, Lake Mary Jane, Sharpes, Cocoa West, Merritt Island, Rockledge, Viera East, Viera West, South Patrick Shores, South Patrick, Satellite Beach, Indian Harbour Beach, Cape Canaveral, Upper Saint John's River.

# LOCATION

## Examples of Area Designations

- Rural Economic Development Initiative (REDI)
- Rural Area of Opportunity (RAO)
- Areas of Critical Concern
- Strategic Habitat Conservation Areas
- Critical Shortage Areas (teacher)
- Health Professional Shortage Areas (HPSA)

And many more.....



## Florida Recreation Development Assistance Program

### B. Local Funds Available: (Grantee Share)

1. Cash: Line B \$ \_\_\_\_\_

2. In-Kind: Line C \$ \_\_\_\_\_

3. Land Value: Line D \$ \_\_\_\_\_

**If property is developed, land value CANNOT be used as a match.**

Total Local Match: Line E \$ \_\_\_\_\_  
Sum of lines B, C and D

C. Total Cost of Proposed Project: Line F \$ \_\_\_\_\_

**Sum of Lines A and E**  
**(Should not total more than \$400,000)**

**(If approved for REDI Match Waiver, fill out REDI Waiver Form located under FRDAP Administrative Forms at [www.dep.state.fl.us/parks/OIRS](http://www.dep.state.fl.us/parks/OIRS))**  
**(Tab as Exhibit "O")**

### RURAL ECONOMIC DEVELOPMENT INITIATIVE AND FLORIDA RECREATION DEVELOPMENT ASSISTANCE PROGRAM REQUEST FOR MATCH WAIVER

LOCAL GOVERNMENT: \_\_\_\_\_

COUNTY: \_\_\_\_\_

CONTACT: \_\_\_\_\_

Name, Address and Phone Number for Contact: \_\_\_\_\_

STATE SENATOR: \_\_\_\_\_ DISTRICT: \_\_\_\_\_

STATE REPRESENTATIVE: \_\_\_\_\_ DISTRICT: \_\_\_\_\_

#### PROJECT INFORMATION

PROJECT INFORMATION DESCRIPTION in brief:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

PROJECT LOCATION:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Is the project located in a "Rural Area of Critical Economic Concern"? Yes \_\_\_ No \_\_\_

Has this project been approved as a priority for your community? If so, through what process?

\_\_\_\_\_

How will this project benefit your community? \_\_\_\_\_

\_\_\_\_\_

What is the projected cost for this project? \_\_\_\_\_

(Please attach a general budget summary)





# COMMUNITY INVOLVEMENT

## 1. How was the community engaged in project development and/or implementation

- Special task force
- Public hearings
- Workshops
- Focus groups
- Letters of Support

## 2. Key partners or stakeholders

## 3. Beneficiaries of the project



### 3. PUBLIC PARTICIPATION

Indicate which of the following apply (**Check ALL that apply**):

(To receive points for this section any meetings, presentations, or surveys must be held in the current year or within the **previous 3 years** of application and each of **the three meetings must be held separately** to receive each set of points. **Meetings also must be held prior to the application submittal.**)

- \_\_\_\_\_ A. A pre-advertised public meeting was held **solely** for the purpose of discussing the proposed project. Attach a copy of ad and proof of publication for the advertisement. Advertisement needs to state where and when advertised. **If submitting 2 applications, must hold separate meeting for each project (unless they are phased projects of the same park). If not advertised in a newspaper, need a written explanation as to how, when and where advertised, along with a copy of notice/advertisement.**

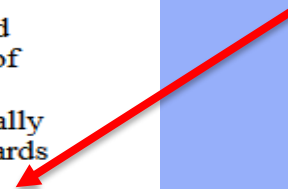
(Tab as Exhibit "C-1") (10 points)

- \_\_\_\_\_ B. The project was discussed at a **regularly** scheduled meeting of the applicant's advisory board responsible for park, recreation or leisure service activities. Provide **a copy of the minutes** of the advisory board meeting(s) where **this project** was discussed. The board must be an appointed group of citizens, such as a parks and recreation advisory board, who would normally review projects similar to the proposed grant application. Planning and zoning or similar boards may be used if a parks and recreation advisory board does not exist. **CITY OR COUNTY COMMISSIONS ARE NOT CONSIDERED ADVISORY BOARDS.**

(Tab as Exhibit "C-2") (7 points)

- \_\_\_\_\_ C. Public input on the proposed project was obtained through presentations to community organizations, neighborhood associations and/or a written opinion survey. Provide documentation (**minutes from the meeting which the project was discussed** with date or thank-you letter from an organization, association, etc.) showing that presentations **regarding this project** were made to community organizations or groups **OR** provide a **copy of the survey, who surveyed and summary of the results.** **Letters of support are not acceptable to receive points.**

(Tab as Exhibit "C-3") (4 points)



# Guidelines for the FY 2023 Community Project Funding Member Request Process

## Committee on Appropriations

- **Community Support.** Community engagement and support is crucial in determining which projects are worthy of Federal funding. Only projects with demonstrated community support will be considered. This recommendation builds on past Committee reforms, and Members will be required to present to the Committee evidence of community support that were compelling factors in their decision to submit the request. Examples of these include, but are not limited to:
  - Letters of support from elected community leaders (e.g. mayors or other officials);
  - Press articles highlighting the need for the requested Community Project Funding;
  - Support from newspaper editorial boards;
  - Projects listed on State intended use plans, community development plans, or other publicly available planning documents; or
  - Resolutions passed by city councils or boards.

These are intended to be examples of the type of information that you may consider presenting to the Committee in conjunction with your project. It is not an exhaustive list. Please direct questions to the relevant Subcommittee.

**ARE YOU READY?**





***Government Finance Officers Association (GFOA) recommends that governments adhere to a comprehensive framework of internal control for grants that includes the components of control environment, risk assessment, control activities, information and communication, and monitoring.***

## **Project Readiness**

Permittable

Site Control

Concurrence

## **Grant Readiness**

SAM and Portal Registrations

Internal Capacity to Manage Grant

- Policies and Procedures to manage grants
  - Procurement policies
    - Ensure allowable costs
    - Open competition
  - Grant Administration
    - Review and Approval process
    - Monitoring and Reporting
    - Grant Closeout
  - Records Retention

# APPLICATION PROCESS



## **Data Collection**

**Backing up your need  
Demographics  
Assessments  
Studies**

**Community Support**

**Management Support**

**Project Readiness**

**Grant Readiness**

## **Narratives**

**Executive Summary**

**Problem  
Statement/Need**

**Project Description**

**Goals and Objectives or  
Tasks and Deliverables**

**Organizational Capacity**

**Project Sustainability**

**Budget Narrative**

## **Approvals and Submission**





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# HELPFUL LINKS

USDA Eligibility Map

<https://eligibility.sc.egov.usda.gov/eligibility/welcomeAction.do?pageAction=sfp>

System for Award Management (SAM)

<https://sam.gov/content/home>

Grants Management Technical Assistance Link

<https://www.fema.gov/grants/tools/technical-assistance>

Florida State Clearinghouse

[State.Clearinghouse@FloridaDEP.gov](mailto:State.Clearinghouse@FloridaDEP.gov)

Government Finance Officers Association (GFOA)

<https://www.gfoa.org/materials/internal-control-for-grants>